



Vinay Nadkarni

Managing Director, Head of Global
Business Development

"Through close
collaboration with our
investment team, we
strive to give our clients
perspective on both
general markets and
specific positioning in our
portfolios."

Vinay Nadkarni

Vinay is a Managing Director and Head of Global Business Development at ClearBridge Investments. In this role, he oversees and aligns ClearBridge's portfolio specialist, institutional sales, platform sales, and consultant relations teams. He is a member of the ClearBridge Management and GIPS Steering Committees and has 27 years of industry experience.

He began his career as a property and casualty actuary at Aetna Insurance Company and later Travelers Insurance Company, achieving the FCAS designation in 1997. With the merger of Citibank and Travelers in 1998, Vinay worked in Corporate Development and Strategic Planning departments at both a corporate and asset management level until 2003. Since then, he has worked in various roles within the asset management division of ClearBridge predecessor firm Citigroup Asset Management and then Legg Mason, including separate account business management, product development and gatekeeper relations with broker/dealer clients.

Vinay graduated magna cum laude with a BS in Actuarial Science from Pennsylvania State University and has an MBA with honors from the Wharton School of the University of Pennsylvania.