

AOR Update: Wage Moderation Allows Fed Patience

May 3, 2024

Key Takeaways

- ▶ Slowing wage growth has helped improve the ClearBridge Recession Risk Dashboard's Wage Growth indicator to yellow and should allay fears of a wage-price spiral that could lead to further monetary tightening.
- ▶ The moderation in wage gains has achieved a "Goldilocks" zone supportive of a soft landing, with wages cooling to a level consistent with the Fed's 2% inflation target yet remaining strong enough to support robust consumer spending.
- ▶ While the recent uptick in inflation fears may take time to abate, we believe the improved outlook combined with the recent pullback in U.S. equities represents an opportunity for long-term investors.

Wage Growth No Longer Instigating Inflation

Renewed fears of sticky inflation pushed 10-year Treasury yields nearly 50 basis points higher and the S&P 500 Index 4.2% lower in April. However, wage data has continued to moderate in 2024 with average hourly earnings dipping to 3.9% in April, the coolest reading since mid-2021 and down substantially from a peak of 5.9% in early 2022. April's lower reading also brought the three-month annualized rate of change for average hourly earnings to just 2.8%, which suggests wage gains should moderate further in the coming months. With wages slowing to levels consistent with an eventual return to the Fed's 2% inflation target, policymakers do not appear to be in a rush to reverse course and hike interest rates, despite the recent resurgence of inflation fears.

With the pace of wage gains moderating, the Wage Growth indicator in the ClearBridge Recession Risk Dashboard has improved to a cautionary/yellow signal this month, from its previous recessionary/red reading. There are no other changes on the dashboard this month, and the overall signal remains yellow (Exhibit 1).

Historically, once the Wage Growth indicator has turned red once it has stayed through to a recession. However, an array of data suggests the current economic cycle is <u>one of the most unique</u> in modern history. Critically, the moderation in wage gains has reached a more sustainable pace broadly consistent with the Fed's 2% inflation target yet is still strong enough to support robust consumer spending. Wages reaching a "Goldilocks" zone that can support spending (and thus the continued economic expansion) without setting off a wage-price spiral which would spur a return to tighter monetary policy is critical because labor income is the primary source of spending for most Americans.

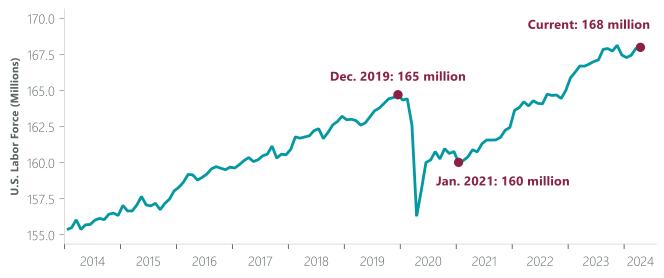
Exhibit 1: ClearBridge Recession Risk Dashboard

		April 30, 2024	December 31, 2023	September 30, 2023
Financial Business Consumer Activity	Housing Permits	•	×	×
	Job Sentiment	×	×	×
	Jobless Claims	•	•	•
	Retail Sales	•	•	×
	Wage Growth	•	×	×
	Commodities	•	•	×
	ISM New Orders	•	×	×
	Profit Margins	×	×	×
	Truck Shipments	•	•	•
	Credit Spreads	•	•	×
	Money Supply	×	×	×
	Yield Curve	×	×	×
	Overall Signal	•	×	×
		★ Expansion	Caution ★ Recession	

Source: ClearBridge Investments.

The massive wage surge in 2021 was a part of the reason the Fed increased the federal funds rate so aggressively. However, the labor market today bears little resemblance to what was seen at that time. Back then, finding workers was one of the most challenging problems facing employers as the economy exited the pandemic. The labor force — those working or looking for work — in early 2021 was about 4.5 million workers smaller than it was pre-pandemic, even as job openings surged. With labor demand (job openings) exceeding labor supply, wages rose to restore balance. Higher incomes spurred workers to enter the labor force over the next three years, and today the labor force is more than 3 million workers larger than at the end of 2019.

Exhibit 2: Labor Force Has Recovered...And Then Some



Source: U.S. Bureau of Labor Statistics (BLS), Macrobond.

Data last updated on: 5/3/2024

Labor supply also benefited in recent years from the pickup in immigration. While this topic can become politically polarizing, it has important economic ramifications. The Congressional Budget Office recently revised its estimates of net immigration higher by 3.3 million individuals over the past two years, representing a large pool of additional potential workers. Further, the CBO expects an additional 4.4 million workers to arrive over the next three years relative to prior expectations, which should further add to the pool of potential workers and continue to put downward pressure on wage gains.

The labor market also changed on the demand side of the equation, helping bring the market into better balance. Job openings swelled in 2021 when workers were hard to find, rising by nearly 5.5 million from pre-pandemic levels. While some of this increase was likely double postings, it coincided with a period of robust hiring with 7.2 million jobs created in 2021 alone. However, the pace of hiring began to slow in 2022 and job openings began to decline. Although there are still 1.8 million more job openings today compared to the end of 2019, the number of job postings has fallen by 3.7 million from peak, a clear sign labor demand is softening but remains robust.

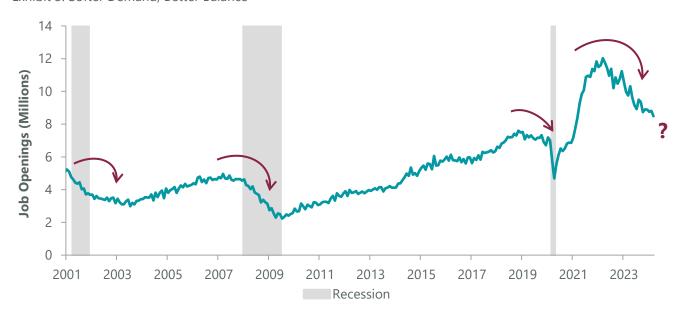


Exhibit 3: Softer Demand, Better Balance

Job openings data as of March 31, 2024. Sources: FactSet, BLS, St. Louis Fed, NBER.

With the labor market coming into better balance and wages falling to a level consistent with the Fed's 2% inflation target, the central bank can afford to remain patient even in the face of a series of unfavorable inflation releases so far in 2024. While historically uncommon outside of a recession, this rebalancing of the labor market is a welcome development that further boosts the already high likelihood of a soft landing. While the recent inflation resurgence may take time to abate — shelter inflation should become more favorable over the summer, for example — the improved outlook combined with the recent pullback in U.S. equities represents an opportunity for long-term investors. Given the S&P 500 has fallen less than 5% from its all-time high, we understand many investors may want to remain patient, waiting for a larger drawdown to materialize. However, positive inflation developments could spark a rally, meaning investors may want to consider using the recent weakness to build starter positions.

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