



A Franklin Templeton Company



**Vinay Nadkarni**  
Managing Director,  
Head of Global  
Business Development

“Through close collaboration with our investment team, we strive to give our clients perspective on both general markets and specific positioning in our portfolios.”

## Vinay Nadkarni

Vinay is the Head of Global Business Development at ClearBridge Investments. He oversees and aligns ClearBridge’s client portfolio managers, institutional sales, platform sales, and consultant relations teams. He joined the firm in 1993 and has 32 years of industry experience.

Vinay joined the firm as a Senior Actuarial Assistant and worked in the Corporate Development and Strategic Planning departments at both a corporate and asset management level until 2003. He worked in various roles at ClearBridge, including separate account business management, product development, gatekeeper relations with broker/dealer clients and Head of Financial Intermediaries until 2017. In the fourth quarter of 2017, he was named Head of Global Business Development. Prior to joining ClearBridge, he was a Property and Casualty Actuary at Aetna Insurance.

Vinay received an M.B.A. from The Wharton School of the University of Pennsylvania and a B.S. in actuarial science from Pennsylvania State University.

### Experience

- 32 years of investment industry experience
- Joined the firm in 1993
- ClearBridge Investments – Head of Financial Intermediaries
- ClearBridge Investments – Product Specialist, Gatekeeper Relations
- ClearBridge Investments – Product Development
- ClearBridge Investments – SMA Product Manager, Corporate Development
- ClearBridge Investments – Senior Actuarial Assistant
- Aetna Insurance – Property and Casualty Actuary
- M.B.A. from The Wharton School of the University of Pennsylvania
- B.S. in actuarial science from Pennsylvania State University