

Michael Testorf, CFA Managing Director, Portfolio Manager

Nick Naik Director, Client Portfolio Manager

December 4, 2024



## Biographies

Name and Posit	Name and Position		ClearBridge Tenure	Education, Experience and Professional Designations				
	Michael Testorf, CFA Managing Director, Portfolio Manager	37 years	• Joined ClearBridge in 2015	<ul> <li>Member of the CFA Institute</li> <li>R Squared Capital Management - Senior Portfolio Manager, Senior Partner</li> <li>Artio Global Management LLC/ Julius Baer Investment Management LLC - Senior Portfolio Manager</li> <li>United Nations Joint Staff Pension Fund - Senior Portfolio Manager, Head of European Equity Team</li> <li>COMMERZBANK AG - Senior Portfolio Manager, Vice President</li> <li>BA in Business and Economics from the Wirtschaftsakademie Hamburg (Academy of Business and Administration), Hamburg, Germany</li> </ul>				
	Pankaj "Nick" Naik CFA Director, Client Portfolio Manager	27 years	• Joined ClearBridge in 2016	<ul> <li>Member of the CFA Institute</li> <li>Jennison Associates – Portfolio Advisor/Product Specialist, Income &amp; Infrastructure Team/Value Team</li> <li>J.P. Morgan Asset Management – Product Strategist</li> <li>OppenheimerFunds Inc. – Senior Product Manager, Domestic Core Equities</li> <li>J.P. Morgan Investment Management – Business Analyst, Marketing Strategies &amp; Communications</li> <li>BS in Business Administration from the State University of New York at Buffalo</li> </ul>				



## **Executive Summary**

#### International Growth EAFE

**Investment Objective:** To provide above-market returns with market-level volatility by investing in growth companies where we have a differentiated view on the duration and/or magnitude of growth

#### **Our Philosophy**

- In the long term, markets are efficient and stock prices reflect a company's dynamic intrinsic value or true worth
- In the short term, however, underestimation of the potential magnitude and/or duration of a specific companies' growth can create exploitable opportunities
- Investing in high-quality businesses with growth characteristics when they are trading at a discount or when growth drivers are not properly understood has the potential to deliver superior returns over time

#### **Our Investment Principles**



Invest in a spectrum of growth companies (Structural, Secular, Emerging)



Invest in high-quality companies with a durable advantage: Product, Process, Platform, Management, and/or Strategy



Valuation-driven approach to growth, supported by a multi-factor model



Majority of risk from stock selection rather than factor risk

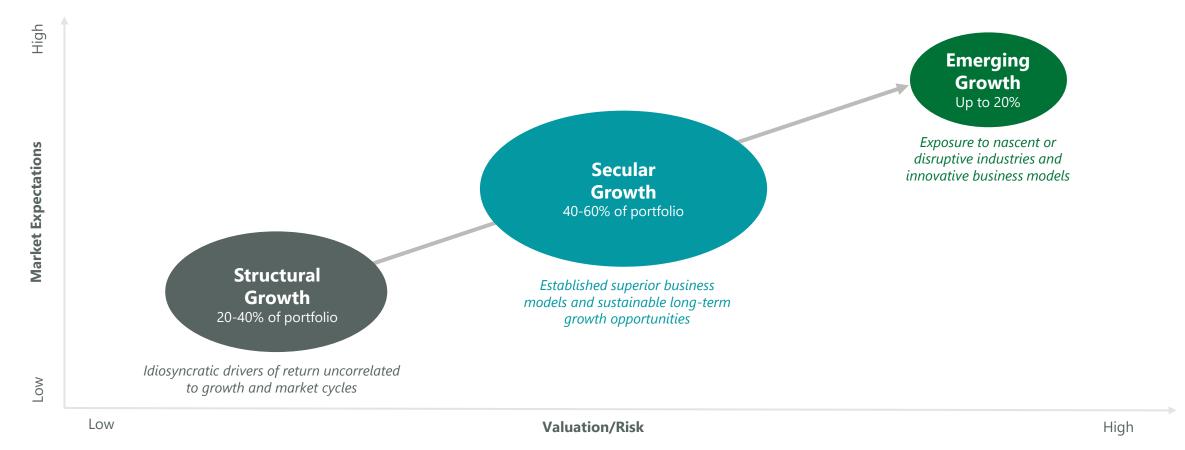


Environmental, Social and Governance considerations are an integral part of our fundamental analysis



## **Defining Growth**

### Diversification Across the Spectrum of Growth



- ► Highly opportunistic
- ► Capitalize on industry- and/or companyspecific changes
- ► **Duration** and/or **magnitude** of growth often mispriced
- Consistency and compounding of returns provides steady growth, stability, and downside risk management
- ▶ Thematic backdrop
- **Duration** of growth often mispriced

- ► Potential for outsized returns and participation in long-term upside
- ▶ Large addressable markets and very fast growth
- ► Risk of failure; positions sized accordingly (less than 1%)
- ▶ Magnitude of growth often mispriced



# Summary Market Performance September 30, 2024

Size & Style	4Q 2023	1Q 2024	2Q 2024	3Q 2024	1 Year
MSCI EAFE	10.42	5.78	-0.42	7.26	24.77
MSCI EAFE Value	8.22	4.48	0.01	8.89	23.14
MSCI EAFE Growth	12.72	7.03	-0.75	5.68	26.54
MSCI EAFE Large Cap	10.35	6.36	0.07	6.58	25.17
MSCI EAFE Mid Cap	10.62	3.61	-2.34	10.02	23.14
MSCI EAFE Small Cap	11.14	2.40	-1.84	10.54	23.48
Size & Style	4Q 2023	1Q 2024	2Q 2024	3Q 2024	1 Year
MSCI World	11.42	8.88	2.63	6.36	32.43
MSCI World Value	9.30	7.49	-1.20	9.57	27.18
MSCI World Growth	13.35	10.24	6.35	3.47	37.49
MSCI World Large Cap	11.34	9.27	3.66	5.77	33.38
MSCI World Mid Cap	11.74	6.75	-3.18	9.96	26.99
MSCI World Small Cap	12.47	4.39	-2.78	9.39	24.87
MSCI Regions	4Q 2023	1Q 2024	2Q 2024	3Q 2024	1 Year
MSCI USA	11.81	10.30	3.94	5.82	35.64
MSCI United Kingdom	6.86	3.10	3.69	7.94	23.32
MSCI Europe ex UK	12.34	5.86	-0.35	6.18	25.83
MSCI Japan	8.19	11.01	-4.27	5.72	21.55
MSCI Pacific ex Japan	11.39	-1.73	2.47	14.29	28.20
MSCI Emerging Markets	7.86	2.37	5.00	8.72	26.05



# Regional Allocation ClearBridge International Growth (EAFE)

	As of	12/31/20	23	As of	3/31/202	4	As of	As of 6/30/2024			As of 9/30/2024		
Region	Portfolio (%)	Index (%)	Relative Weight (%)	Portfolio (%)	Index (%)	Relative Weight (%)	Portfolio (%)	Index (%)	Relative Weight (%)	Portfolio (%)	Index (%)	Relative Weight (%)	
Asia ex Japan	4.8	11.2	-6.4	2.9	10.4	-7.5	3.2	10.7	-7.5	4.4	11.3	-6.9	
Emerging Markets	1.8	0.0	1.8	3.1	0.0	3.1	3.5	0.0	3.5	3.9	0.0	2.9	
Europe ex UK	53.8	52.5	1.3	56.1	52.6	3.5	55.2	52.3	2.9	50.9	52.2	-1.3	
Japan	15.8	22.5	-6.7	15.0	23.6	-8.5	11.9	22.7	-10.8	15.0	22.3	-7.3	
North America	8.3	0.0	8.3	7.9	0.0	7.9	8.5	0.2	8.3	8.2	0.0	8.2	
United Kingdom	15.5	13.8	1.7	14.9	13.4	1.5	17.5	14.1	3.5	17.6	14.1	3.5	



# Sector Weightings ClearBridge International Growth (EAFE)

	As of	As of	As of 3/31/2024 As			6/30/202	4	As of 9/30/2024				
Sector	Portfolio (%)	Index (%)	Relative Weight (%)	Portfolio (%)	Index (%)	Relative Weight (%)	Portfolio (%)	Index (%)	Relative Weight (%)	Portfolio (%)	Index (%)	Relative Weight (%)
Communication Services	2.3	4.1	-1.7	3.2	4.0	-0.8	3.6	4.1	-0.5	4.8	4.3	0.5
Consumer Discretionary	12.6	11.8	0.7	11.8	12.5	-0.7	11.6	11.5	0.1	12.9	11.0	1.9
Consumer Staples	11.6	9.3	2.2	8.8	8.6	0.3	9.7	8.5	1.2	7.8	8.7	-0.9
Energy	1.4	4.3	-2.9	0.0	4.1	-4.1	0.0	4.1	-4.1	0.0	3.6	-3.6
Financials	11.3	18.9	-7.7	9.2	19.3	-10.1	11.3	20.0	-8.7	14.4	20.6	-6.1
Health Care	17.9	12.8	5.1	18.1	12.7	5.4	18.9	13.5	5.4	16.8	13.3	3.5
Industrials	16.3	16.4	-0.1	19.3	16.8	2.5	18.9	16.9	2.0	18.4	17.3	1.1
Information Technology	17.2	8.6	8.6	21.8	9.4	12.4	18.1	9.5	8.5	17.5	8.7	8.7
Materials	5.3	7.8	-2.5	5.5	7.2	-1.7	5.0	6.7	-1.8	5.1	6.8	-1.8
Real Estate	0.0	2.5	-2.5	0.0	2.3	-2.3	0.0	2.0	-2.0	0.0	2.2	-2.2
Utilities	2.7	3.5	-0.8	1.4	3.1	-1.7	1.4	3.2	-1.8	1.5	3.4	-1.9
Cash	1.5	0.0	1.5	0.7	0.0	0.7	1.6	0.0	1.6	0.8	0.0	0.8



## Portfolio Changes

#### ClearBridge International Growth (EAFE) – September 30, 2024

#### **YTD 2024**

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ABB, Ltd.

Asics

Banco Bilbao Vizcaya Argentaria SA

Bureau Veritas SA

Compass Group PLC

Daifuku Co., Ltd.

Danone

Dollarama Inc.

**EOT AB** 

Ferrari NV

**Fujikura** 

**HDFC Bank Limited** 

Lenovo Group

Lloyds Banking Group plc

monday.com Ltd.

**Publicis Groupe SA** 

Puig Brands SA

Schneider Flectric SF

Sea Limited Sponsored ADR Class A

Taiwan Semiconductor

**Terumo Corporation** 

Tokio Marine

Unilever PLC

Zealand Pharma A/S

#### **Eliminated Positions**

AIA Group

Airbus SF

Amadeus IT Group SA Class A

**BioNTech SE Sponsored ADR** 

Computershare Limited

Daifuku Co., Ltd.

Daiichi Sankyo Company Limited SCHOTT Pharma AG & Co. KGaA

Diageo plc

**Edenred SA** 

Hong Kong Exchanges & Clearing

Ltd.

Iberdrola SA

Kering SA

MercadoLibre Inc.

monday.com Ltd.

Nestle

NICE Ltd. Sponsored ADR

Sandvik AB

Shiseido Company Limited

Suncor Energy Inc.



### Portfolio Characteristics

ClearBridge International Growth (EAFE) – September 30, 2024

Characteristics	Representative Portfolio	MSCI EAFE (Net) (USD) Index
P/E Ratio (forward 12 mos.)	22.6	14.8
Price/Book	5.2	3.3
EPS Growth Next 3-5 Years (%)	15.4	11.5
ROE	16.4	15.0
Dividend Yield	1.6	3.0
Net Debt/Total Capital	8.4	19.7
EV/EBIT	25.0	20.4
Operating Margin	21.1	18.9
Forward Sales Growth (1 Year)	11.0	6.2
Active Share	78.7	0.0
Turnover (trailing 12 mos.)	46.4	

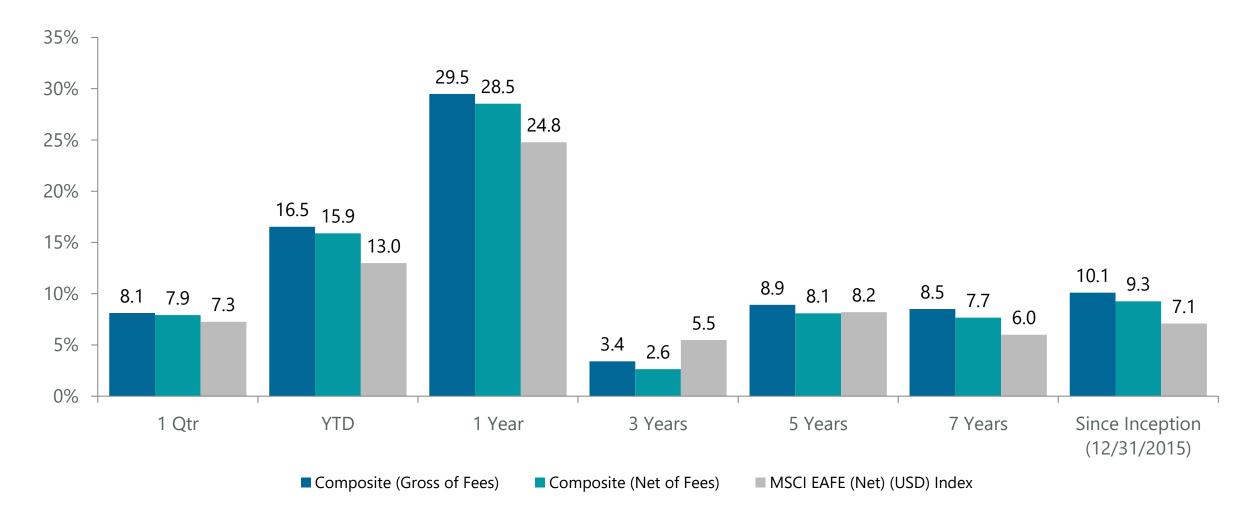
3 Year Risk Statistics (Net)	Composite	MSCI EAFE (Net) (USD) Index
Standard Deviation (%)	18.82	16.95
Sharpe Ratio	0.04	0.19
Tracking Error (%)	5.92	
R <sup>2</sup>	0.90	
Alpha (%)	-2.56	
Beta	1.06	



Characteristics are subject to change at any time; source: FactSet. Risk statistics source: Internal. Benchmark source: MSCI. P/E ratios are weighted harmonic average. Price/Book is weighted average. The Composite's risk statistics are based on net of fees performance. Net of fee returns are calculated using product investment advisory fees and are derived by deducting 1/12th of the maximum fixed fee rate in effect for the respective time period from the gross monthly composite return. Please see the complete GIPS endnotes and the additional important information in the Appendix. Performance is preliminary and subject to change. **Past performance is no guarantee** of future results.

## Average Annual Total Returns

ClearBridge International Growth (EAFE) – September 30, 2024

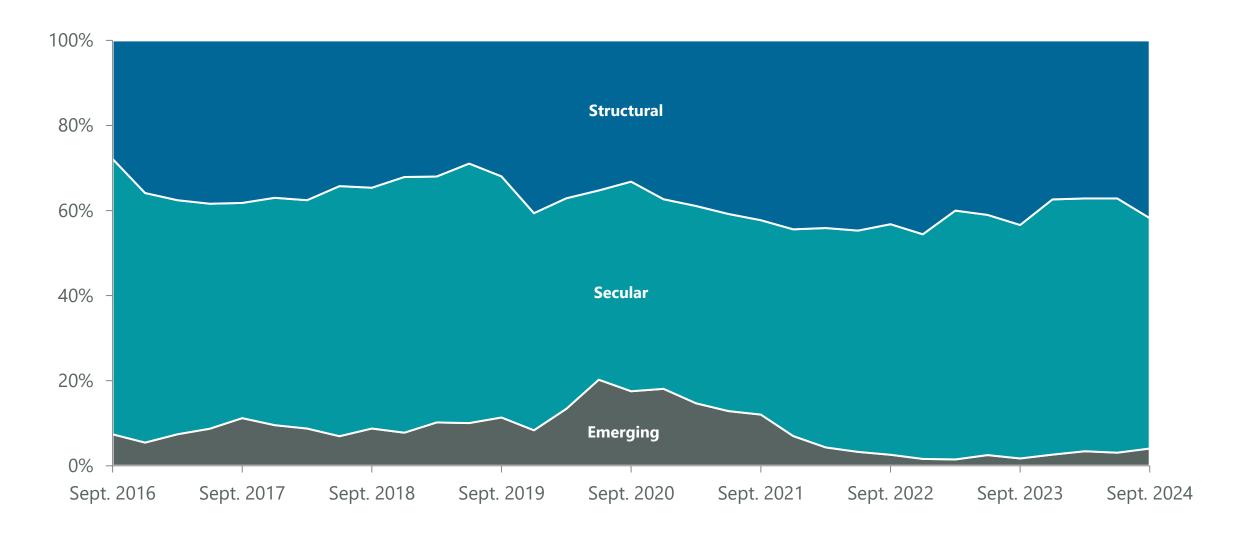




Past performance is no guarantee of future results. Performance is final as of Sept. 30, 2024, returns less than one year are not annualized. Returns reflect the deduction of all trading expenses and the reinvestment of dividends and other earnings. Gross of fee returns do not reflect the deduction of investment advisory fees or any other expenses that may be incurred in the management of the account. Net of fee returns are calculated using product investment advisory fees and are derived by deducting 1/12th of the maximum fixed fee rate in effect for the respective time period from the gross monthly composite return. Please see the GIPS Report in the Appendix.

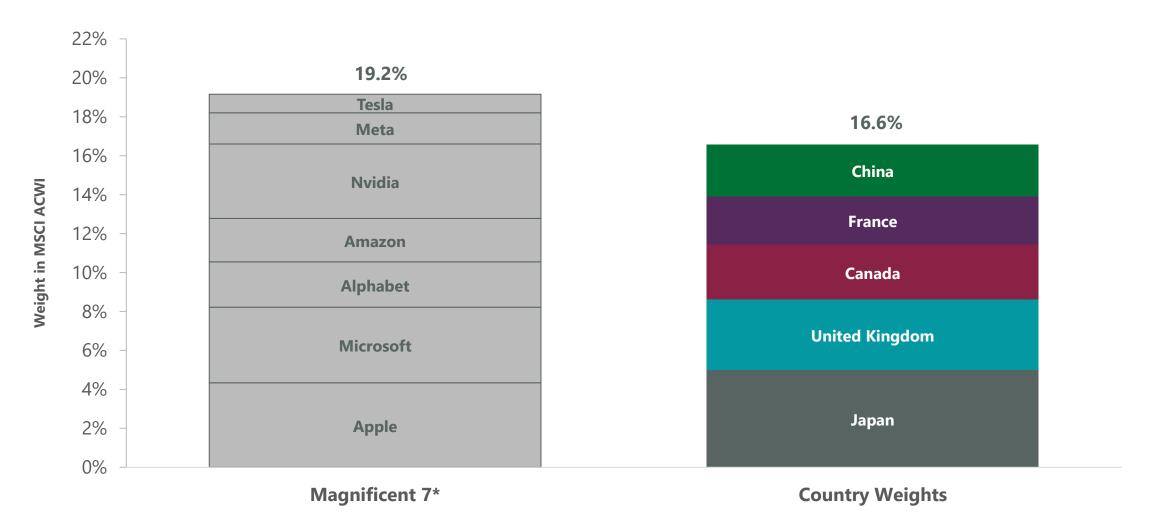
## Diversification Across the Spectrum of Growth

**Durability of Portfolio Construction** 





## The Mag 7 in a Global Context



► The weight of the Magnificent 7 in the ACWI is now greater than the combined weight of Japan, the United Kingdom, Canada, France, and China.



<sup>\*</sup>Magnificent 7 data refers to the following set of stocks: Microsoft (MSFT), Amazon (AMZN), Meta (META), Apple (AAPL), Google parent Alphabet (GOOGL), Nvidia (NVDA), and Tesla (TSLA). Data as of Sept. 30, 2024. Source: FactSet, MSCI. **Past performance is not a guarantee of future results.** Investors cannot invest directly in an index, and unmanaged index returns do not reflect any fees, expenses or sales charges.

## Additional Important Information ClearBridge International Growth (EAFE)

#### Risks

All investments involve risks, including possible loss of principal. International investments are subject to special risks, including currency fluctuations and social, economic and political uncertainties, which could increase volatility. These risks are magnified in emerging markets. Small- and mid-cap stocks involve greater risks and volatility than large-cap stocks.

#### **Opinions and Views**

The opinions and views expressed herein are of the ClearBridge Investments, LLC International Growth EAFE portfolio management team as of the date shown, and may differ from other managers, or the firm as a whole, and are not intended to be a forecast of future events, a guarantee of future results or investment advice. The statistics have been obtained from sources believed to be reliable, but the accuracy and completeness of this information cannot be guaranteed.

#### **Characteristics**

The holdings and characteristics shown are based on a representative portfolio included in the Composite. Individual client accounts may differ from holdings and characteristics shown. For illustrative purposes only. Portfolio holdings and characteristics are subject to change at any time.

Portfolio holdings may not be representative of the portfolio manager's current or future investments and are subject to change at any time. The information provided is for informational purposes only and should not be construed as a recommendation to purchase or sell a particular security or be used as the sole basis for an investor to make an investment decision.

The sector weightings and capitalization ranges shown are based on a representative portfolio included in the Composite and are subject to change at any time. Individual client accounts may differ from the sector weightings and capitalization ranges. The information provided is for informational purposes only and should not be construed as a recommendation to over or underweight any particular sector.

#### **Information Providers**

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## **GIPS** Report

#### ClearBridge International Growth (EAFE)

Inception Date: January 2016 Composite Creation Date: Ja									on Date: January 2017	
	Total	Total						Total Composite	Percentage	<b>Total Firm Assets</b>
	Return	Return	Benchmark	Number of	Composite	Composite	Benchmark	Assets at End of	of Firm	at End of Period
Period	(Gross)	(Net)	Return	Portfolios	Dispersion	3 Yr. St. Dev.	3 Yr. St. Dev.	Period (USD million)	Assets	(USD million)
2023	15.12%	14.27%	18.24%	10	0.12%	18.67%	16.85%	7,617.7	5.60%	136,016.9
2022	-20.52%	-21.12%	-14.45%	11	0.18%	20.59%	20.25%	5,955.9	4.89%	121,842.7
2021	4.82%	4.04%	11.26%	9	0.09%	15.96%	17.16%	8,587.9	5.04%	170,282.9
2020	25.83%	24.85%	7.82%	5	n/m	16.98%	18.14%	6,061.6	4.11%	147,416.9
2019	32.42%	31.39%	22.01%	<5	n/m	11.86%	10.96%	2,867.4	2.23%	128,740.4
2018	-8.56%	-9.29%	-13.79%	<5	n/m	12.58%	11.40%	777.1	0.73%	106,083.4
2017	37.59%	36.52%	25.03%	<5	n/m	n/a	n/a	253.1	0.21%	119,187.1
2016	-0.93%	-1.72%	1.00%	<5	n/m	n/a	n/a	115.5	0.11%	100,936.9

entire year.

Compliance Statement: ClearBridge Investments, LLC claims compliance with the Global investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. ClearBridge Investments, LLC has been independently verified for the periods January 1, 1997 - December 31, 2023. A firm that claims compliance with the GIPS standards must establish policies and procedure for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The ClearBridge International Growth EAFE composite has had a performance examination for the periods January 1, 2017 - December 31, 2023. The verification and performance examination reports are available upon request.

Firm Information: ClearBridge Investments, LLC ("ClearBridge") is a wholly owned indirect subsidiary of Franklin Resources, Inc. ("Franklin"). In July 2020 Legg Mason, Inc., its parent company, was purchased by Franklin. The investment advisory business now known as ClearBridge was registered in September 2005 to facilitate Legg Mason's acquisition of substantially all the equity asset management businesses known as Citigroup Asset Management. These former businesses serve as the foundation of ClearBridge and its claim of GIPS compliance for institutional accounts through predecessor firms, effective as of January 1997. In June 2008, ClearBridge combined this business with its retail business to form a single GIPS firm. As of April 1, 2013, January 1, 2016, May 1, 2020 and January 1, 2024 ClearBridge affiliates, Global Currents Investment Management, LLC, ClearBridge, LLC, ClearBridge Investments Limited (f/k/a RARE Infrastructure Limited) and Franklin Bissett Asset Management have become part of the ClearBridge GIPS firm.

Composite Information: The ClearBridge International Growth (EAFE) composite consists of institutional discretionary accounts with no account minimum. All accounts within the composite invest primarily in large, mid and small capitalization stocks of companies believed to have above-average potential for growth in revenue.

n/m - Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the earnings, cash flow, or other similar criteria which are located outside the U.S. including across developed and emerging markets. The Portfolio will invest at least 80% of its assets in the securities of companies that are domiciled outside the U.S. The Emerging Markets exposure will typically range from 0-10%. ClearBridge uses WM/Refinitiv daily FX rates taken at 4 p.m. London time, which may vary from Benchmark indices' exchange rates periodically. The main risks for this strategy are Issuer risk, equity risk, style risk, market capitalization risk, foreign security risk and emerging market risk.

> Input and Calculation Data: Returns reflect the deduction of all trading expenses and the reinvestment of dividends and other earnings. Gross of fee returns do not reflect the deduction of investment advisory fees or any other expenses that may be incurred in the management of the account. Net of fee returns are calculated using product investment advisory fees and are derived by deducting 1/12th of the maximum fixed fee rate in effect for the respective time period from the gross monthly composite return. The management fee schedule currently in effect is as follows: [0.75% on the first \$25 million; 0.70% on the next \$25 million; 0.65% on the next \$50 million and 0.60% above \$100 million]. ClearBridge's investment advisory fees are described in Part 2A of Form ADV. The internal dispersion of annual returns is measured by the asset-weighted standard deviation of portfolio returns included in the composite for the entire year. A list of composite and limited distribution pooled fund descriptions and a list of broad distribution pooled funds is available upon request. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request. Past performance is not necessarily indicative of future results. Gross returns are used to calculate presented risk measures. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. Other investment vehicles and highest expense ratios and fee's are listed below:

ClearBridge International Growth CIT: R = Expense Ratio 0.79%, Management Fee 0.70%

Benchmark Information: For comparison purposes, composite returns are shown against returns of the MSCI® EAFE (Net) Index.



Reporting Currency: USD

## Additional Important Information

While Franklin Templeton and our Specialist Investment Managers have environmental, sustainability, and governance ("ESG") goals and capabilities at the firm-wide level, the product referenced is not specifically managed to an underlying ESG goal or objective and ESG considerations are not governed by the prospectus or product mandate. Some products and strategies may consider ESG factors as part of the investment approach or analysis, without having specific ESG mandates. For more detailed information, please refer to the prospectus.

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